MYOB Retail Manager

MYOB Point of Sale Solutions

InfoComm
Solutions

MYOB RETAIL MANAGER - A COMPLETE POS SYSTEM THAT STREAMLINES STORE OPERATIONS

MYOB
RetailManager
Point-of-sale software

Outstanding Features

- *Fast sales processing*
- *Comprehensive inventory management*
- *Complete business analysis and reports*

Speed, Accuracy and Performance for Your Small Business Establishment

Replace your cash register with MYOB Retail Manager, a complete point-of-sale system that streamlines store operations and helps you better manage sales, stock, GST, staff and customers.

Upgrade from MYOB Retail Basics and benefit from deeper reporting capabilities, the flexibility to handle any sales situation, and powerful stock management features.

You can operate MYOB Retail Manager on its own, add licences, and combine it with MYOB Retail Manager Enterprise to provide centralised management of multiple point-of-sale or store locations.

MYOB Retail Manager also includes 12 months of enhancements and support, so you'll receive all updates and upgrades released over the next year, plus you'll have retail-hours access to the MYOB Technical Support Team, seven days a week!

Ideal if you ...

- Want to check your sales and profit drivers at any time
- Need inventory management
- Use MYOB accounting software

### Process all your sales transactions

With MYOB Retail Manager, a sale takes only a few seconds. Simply scan items in or select them from an on-screen list, choose the payment method, enter the amount tendered, and the sale is processed.

Non-cash sales such as lay-bys, invoices, quotes, gift vouchers, sales orders and customer special orders are just as easy to process.

Retail Manager also has the flexibility to deal with several customers at once - if a sale gets stalled at the counter by a customer query, you can continue to process other customer sales.

MYOB Retail Manager—Sales

Feature highlights

- Connect your point-of-sale peripherals, EFTPOS terminals, barcode scanners, docket printers, cash drawers, customer pole displays, pad tills, touch-screens displays and programmable keyboards.
- Improve your customer service and build more profitable relationships by linking transactions to customers and identifying additional sales opportunities.
- Add and remove a float amount for each till and cash up session.
- Prompt staff with stock-specific add-on sales messages.
- Improve stock control by tracking serial numbers from when goods are received to their sale, and record warranty dates on the sold item.
- Print packing slips and use them as checklists when packing an order for shipping or collection.
- Export your sales activity to MYOB Accounting, MYOB Accounting Plus, and MYOB Premier for a comprehensive front-of-house to back-office solution that saves hours of tedious bookwork.
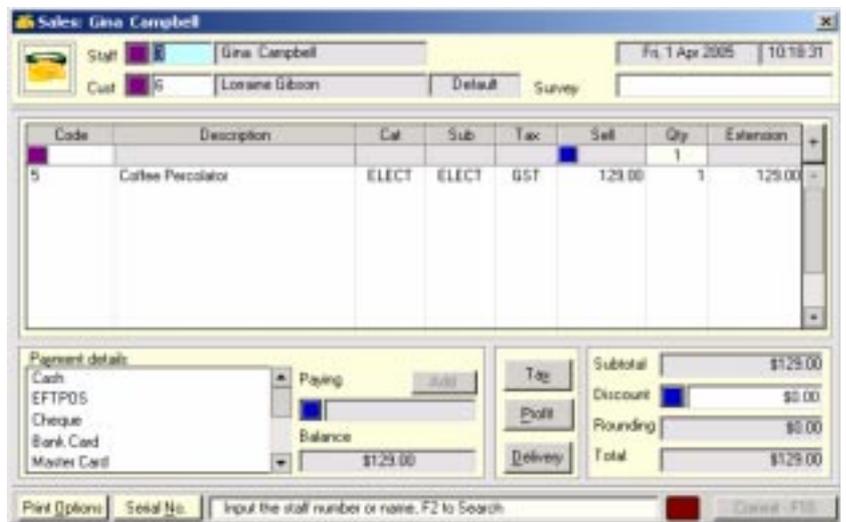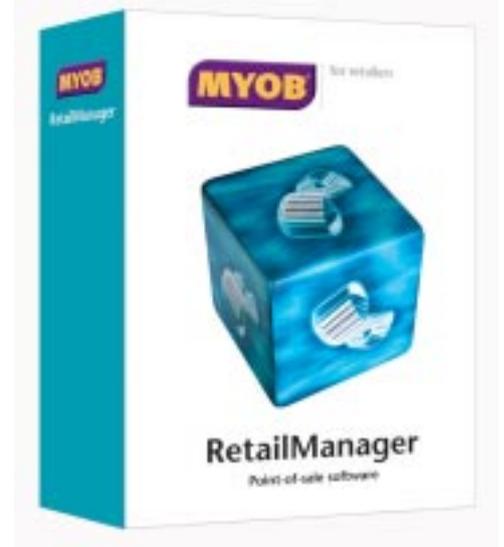
Get detailed reports on your performance

MYOB Retail Manager captures every sale, every purchase, every return, in fact every transaction. These snippets of information are accumulated, summarized and available via quality, meaningful reports that make your decisions easier and more accurate.

Just think how much time it now takes you to process paperwork. Even after all that effort you're really no closer to being able to review your business from almost any angle. MYOB Retail Manager will save you time on the paperwork and will put all these insightful reports at your fingertips.

With more stock information at hand, your employees will learn to 'sell smarter' - by selling stock based on margins rather than price, by knowing which stock to discount and how far, by prioritising the sale of dead or slow-moving stock, or exploring any number of creative sales solutions.

Feature highlights

- Sales Reports: Sales Daily, Sales by Month, What's Selling, Sales by Customer, Sales by Period including lay-bys (for franchisees)
- Profit Reports: Discounts, Profit by Category, Profit by Custom Fields, Profit by Product, Profit by Supplier
- Stock Reports: Goods Received by Invoice, Goods Received Tax Summary, Stocktake Sheets, Prices by Grade, What's in Stock, Stock Movement, Returned Goods
- Supplier Reports: Indent Order, Net Purchases, What Needs Ordering, What's on Order
- Customer Reports: Aged Debtors, Credit Notes Outstanding, Customer List, Customer Mailing Labels, Customer Purchases, Customer Statements, Customer Survey, Debtors Report, Lay-by, Who's Buying, Lay-by Debtors, Customer Payments, Customer Pricelist
- Staff Reports: Commission Daily, Commission Weekly, Commission Monthly, Commission Detailed
- GST Reports: Tax Receipts Cash, Cash Receipts Accrual, Goods Received by Tax Code, Sales by Tax Code

If you have multiple stores using MYOB Retail Manager and would like to get a global, centralised view of your operations, take a look at MYOB Retail Enterprise.

Manage stock levels and purchases

MYOB Retail Manager keeps track of what's in stock, what's on lay-by, what's been sold and what's on order with 'up to the last sale' accuracy, issuing warnings when stock levels are low and creating stock orders if necessary.

When stock arrives, MYOB Retail Manager assists in getting it ready for sale as soon as possible. Simply check the delivery against the order in MYOB Retail Manager to update the inventory, print the barcode labels (if your business uses them) and the stock is ready for the shelves.

Retail Manager has a fast and efficient stocktaking system that simplifies the management of even large inventories. Stocktakes can be run on individual items, groups of items, or parts of the store, with the versatility to run them whenever they're needed.

Stock Window

Feature highlights

- Assess the turnover, revenue, and gross profit on each line of stock in real time.
- Compare the performance of stock by item, by range or by supplier as well as a whole range of customisable criteria; identify which stock is slow, or which stock is tying up the most funds; identify consistent shortages or stock loss patterns - Retail Manager takes the guesswork out of running a store by presenting the facts in an easy to understand format.
- Keep closer tabs on theft and shrinkage by stocktaking more frequently with MYOB Retail Manager's Partial Stock Take feature: choose a range of stock to count depending on your stock custom fields.
- Scan or type products directly into MYOB Retail Manager when performing a stocktake.